



# Alibaba: The House That Jack Ma Built

*Duncan Clark*

Download now

[Click here](#) if your download doesn't start automatically

# Alibaba: The House That Jack Ma Built

*Duncan Clark*

## **Alibaba: The House That Jack Ma Built** Duncan Clark

An engrossing, insider's account of how a teacher built one of the world's most valuable companies—rivaling Walmart and Amazon—and forever reshaped the global economy

In just a decade and a half, Jack Ma, a man from modest beginnings who started out as an English teacher, founded Alibaba and built it into one of the world's largest companies, an e-commerce empire on which hundreds of millions of Chinese consumers depend. In 2014, Alibaba's \$25 billion IPO was the largest global IPO in history. A Rockefeller of his time, who is courted by CEOs and presidents around the world, Jack is an icon for China's booming private sector and the gatekeeper to hundreds of millions of middle-class consumers.

Duncan Clark first met Jack in 1999 in the small apartment where Jack founded Alibaba. Granted unprecedented access to a wealth of new material, including exclusive interviews, Clark draws on his own experience as an early adviser to Alibaba as well as his two decades in China chronicling the Internet's impact on the country to create an authoritative, compelling narrative account of Alibaba's rise.

How did Jack overcome his humble origins and early failures to achieve massive success with Alibaba? How did he outsmart rival entrepreneurs from both China and Silicon Valley? Can Alibaba maintain its 80 percent market share? As it forges ahead into finance and entertainment, are there limits to Alibaba's ambitions? How does the Chinese government view its rise? Will Alibaba expand farther overseas, including into the United States?

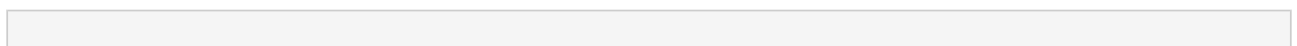
Clark tells Alibaba's tale in the context of China's momentous economic and social changes, illuminating an unlikely corporate titan as never before.

### Advance Praise For Alibaba

"Anybody who thinks the Chinese just copy or steal technology from the West should read this book and think again. Jack Ma is part Bill Gates, part Steve Jobs, part Larry Page, part Sergey Brin, and part Mark Zuckerberg, all rolled into one."—Sir Martin Sorrell, CEO of WPP

"Duncan Clark gets into the heart and soul of Alibaba and its founder, Jack Ma, who deftly maneuvered through the discontinuities and barriers in China to create one of the greatest companies in the world. China has thrived under the leadership of Jack Ma. This book is a must-read for anyone who wants to understand the present China and the heartbeat of a great entrepreneur."—Tim Draper, founder of Draper Associates, DFJ, and Draper University

"This book provides excellent insight into the world of Jack Ma, perhaps the most famous of the leaders of the new economy in China. Duncan Clark is a real China 'Old Hand,' unique in his knowledge of the Jack Ma generation. This book is definitely on the short list for those who wish to understand the Chinese economy today."—Ken Wilcox, Chairman Emeritus, Silicon Valley Bank



 [Download](#) Alibaba: The House That Jack Ma Built ...pdf

 [Read Online](#) Alibaba: The House That Jack Ma Built ...pdf

## Download and Read Free Online Alibaba: The House That Jack Ma Built Duncan Clark

---

### From reader reviews:

#### Michael Watkins:

The book Alibaba: The House That Jack Ma Built make you feel enjoy for your spare time. You can utilize to make your capable a lot more increase. Book can being your best friend when you getting anxiety or having big problem with your subject. If you can make reading through a book Alibaba: The House That Jack Ma Built to become your habit, you can get far more advantages, like add your own personal capable, increase your knowledge about a few or all subjects. You may know everything if you like wide open and read a book Alibaba: The House That Jack Ma Built. Kinds of book are several. It means that, science reserve or encyclopedia or other individuals. So , how do you think about this guide?

#### Jose Miller:

Here thing why that Alibaba: The House That Jack Ma Built are different and reliable to be yours. First of all reading through a book is good nonetheless it depends in the content from it which is the content is as delicious as food or not. Alibaba: The House That Jack Ma Built giving you information deeper including different ways, you can find any reserve out there but there is no e-book that similar with Alibaba: The House That Jack Ma Built. It gives you thrill looking at journey, its open up your personal eyes about the thing that will happened in the world which is perhaps can be happened around you. You can bring everywhere like in area, café, or even in your approach home by train. If you are having difficulties in bringing the branded book maybe the form of Alibaba: The House That Jack Ma Built in e-book can be your alternative.

#### Diane Sanchez:

This Alibaba: The House That Jack Ma Built are reliable for you who want to certainly be a successful person, why. The key reason why of this Alibaba: The House That Jack Ma Built can be one of many great books you must have is definitely giving you more than just simple looking at food but feed anyone with information that maybe will shock your preceding knowledge. This book is actually handy, you can bring it almost everywhere and whenever your conditions throughout the e-book and printed types. Beside that this Alibaba: The House That Jack Ma Built giving you an enormous of experience such as rich vocabulary, giving you test of critical thinking that we know it useful in your day activity. So , let's have it appreciate reading.

#### Andrea Lampkin:

Playing with family inside a park, coming to see the ocean world or hanging out with buddies is thing that usually you have done when you have spare time, then why you don't try point that really opposite from that. One activity that make you not feeling tired but still relaxing, trilling like on roller coaster you are ride on and with addition of information. Even you love Alibaba: The House That Jack Ma Built, it is possible to enjoy both. It is great combination right, you still want to miss it? What kind of hang-out type is it? Oh can occur its mind hangout guys. What? Still don't have it, oh come on its called reading friends.

**Download and Read Online Alibaba: The House That Jack Ma  
Built Duncan Clark #2KX5FWA3MGB**

## **Read Alibaba: The House That Jack Ma Built by Duncan Clark for online ebook**

Alibaba: The House That Jack Ma Built by Duncan Clark Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Alibaba: The House That Jack Ma Built by Duncan Clark books to read online.

### **Online Alibaba: The House That Jack Ma Built by Duncan Clark ebook PDF download**

**Alibaba: The House That Jack Ma Built by Duncan Clark Doc**

**Alibaba: The House That Jack Ma Built by Duncan Clark Mobipocket**

**Alibaba: The House That Jack Ma Built by Duncan Clark EPub**